

Motives Beauty 101 Kits Plus Fast Start Breakdown

ESSENTIAL SKIN CARE KIT	BV	ORDER #	DISTRIBUTOR	RETAIL
Skintelligence Travel Kit	15	12601	\$22.00	\$29.95
Fixx Microdermabrasion	14	12525	\$17.50	\$24.95
Motives 40FY Lip Treatment	12	499MLT	\$14.50	\$20.00
Free Lip Pumice	8.5	40MLIP	\$10.50	\$14.95
Total	49.5		\$64.50	\$89.85
Profit minus free gift \$14.95				
ESSENTIAL FACE KIT				
Miami Glow Bronzer	12.5	300MB	\$15.75	\$22.00
Invisi-Line	8	200LEG	\$10.00	\$14.00
10 Years Younger	17	301FS	\$21.00	\$29.95
Free Eye Base	8.5	SB01	\$10.00	\$14.00
Total	46		\$56.75	\$79.95
Profit minus free gift \$13.20				
ESSENTIAL 5 MINUTE FACE				
Duel Blush Bronzer	13	301MB	\$16.00	\$22.50
La La Mascara	9	100MLM	\$12.00	\$16.50
PERFECTING FACE PRIMER	9	300FP	\$14.25	\$19.95
La La Lip Shine / Celeb	9	106MLMG	\$12.00	\$16.50
Profit minus free gift \$9.20			\$54.25	\$75.45

Two ways to order Kits

1. Distributor places order

Order from back office.
Distributor delivers or
Distributor ships to customer
At that time Distributor orders
free product to include in
customers order

2. Customer Places Order

Help customer sign up as a
PC then help them order
products from Distributors
www.motivescosmetics/____
or Distributors
www.shop.com/____
Distributor then either ships
Or hand delivers free product
that Distributor has ordered
from their back office